

About Us

Cartagena Inc. is a licensed producer of fine spirits located in the province of Quebec, Canada. We are committed to crafting fine spirits keeping the satisfaction of our clients and the reputation of our brands at the center of our philosophy.

Cartagena Inc. is a subsidiary of a Mexico based group, Licorera Del Sur with access to three modern and state of the art distilleries and 13 bottling plants located across Mexico. Our exclusive mission is to expand the international reach of the group as well as the introduction of our Premium Mezcal brand “Mexcalia” to international markets.

We thrive to serve a diverse market in the most efficient way offering our existing and potential clients with a multitude of solutions and products to suit their needs and support them in the development of their own private label brands as well as the commercialization of our existing brands thru beneficial distribution agreements internationally.

We specialize in crafting multiple types of spirits with a main focus on agave based alcoholic beverages including Tequila, Mezcal and Agave Liquor. We also produce premium Vodka, Rum, aguardiente and blended scotch whisky.

Our group controls the craft of the spirits mentioned above but is also proudly vertically integrated controlling the production of glass and PET bottles, plastic and wooden caps and closures as well as the design of bottles, labels and packaging material.



BULK - AGAVE

You will find below a table with our bulk prices. Product will be shipped in 1,000L IBC totes or 200L plastic drums.

Product Type	Alc./Vol	Price per Liter
100% Agave Tequila Silver	55%	7.90 USD
100% Agave Tequila Gold	55%	8 USD
51% Agave Tequila Silver	55%	4 USD
51% Agave Tequila Gold	55%	4.10 USD
100% Agave Mezcal	55%	7.90 USD
75% Agave Mezcal	55%	5.93 USD

MOQ for the prices mentioned above is 4,000L.

- 100% Agave Tequila cannot be bottled in any other country other than Mexico with the denomination “100% Agave Tequila”. Any brand or client importing Bulk 100% Tequila to a location outside Mexico will need to blend and dilute the content with another spirit. (corn, sugar cane etc....)
- Our group is able to create any combination of agave content as well as “Other Spirit” content for our clients depending on their needs. Some clients ask us to proceed with a dilution to a specific alcohol content as well ready for bottling.
- Our standard bulk pricing for Agave based products is at 55% Alc./Vol. We recommend using distilled or reverse osmosis water to reduce the alcohol content.
- Prices above are as of July 2018 and valid until December 31st 2018. Please contact us for updated price list and customization.
- All prices are FOB Mexico, port of Veracruz or port of Manzanillo.
- Samples available. Paid by client, deducted from first order.



Compliance

The Mexican government has strict regulations about how and where Tequila is made and labeled. The CRT is the government body regulating the use of name “Tequila” and “100% Agave Tequila” making sure the geographical denomination of the product is respected and reflects the real characteristics of the national product. Mexico signed the Lisbon agreement in 1966 creating a protected designation of origin status.

We are able to assist our clients with registering their company with the CRT. This process will require documentation such as the corporate registration, the import permits and liquor permits as well as all necessary contact information.

Contact US

Cartagena Inc. and Licorera Del Sur SA. De C.V are represented exclusively by Fermentras India Pvt. Ltd in India, Nepal and Sri Lanka.



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